

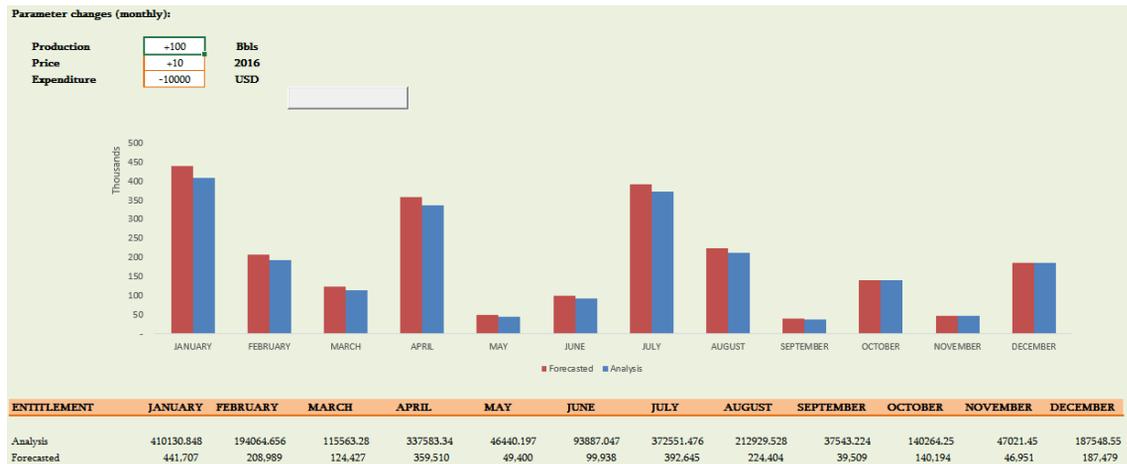
Numa Hydrocarbon Fiscal Analytics

Stock and Sales Report

The solution also offers the stock and sales reporting which calculate the opening stock, sales, price and production allocation resulting from the entitlement calculation.

DESCRIPTIONS	JANUARY	FEBRUARY	MARCH	APRIL	MAY
A. Opening Stock	1,116,223	290,375	337,236	311,025	136,266
B. Production	374,152	146,860	93,790	325,241	39,453
C. Available to Sell	1,490,375	437,236	431,025	636,266	175,719
D. Estimated Sales	20,000				
E. Closing Stock	290,375	337,236	311,025	136,266	125,719
F. Price (USD)	40.6540	40.2351	43.5431	41.3244	44.0000
G. Estimated Sales Value (USD)	48,784,800.00	4,023,510.00	5,225,172.00	20,662,200.00	2,200,000.00

User will also be able to estimate the monthly sales and plan for the whole year.



Profitability Forecast Report

The solution is also able to generate the profitability report where it calculates the gross profit for each concession contract.

It takes the entitlement result as revenue and subtract the expenditure to derive the profit.

This can also be monitored on monthly basis.

Scenario Analysis

The solution enables scenario analysis where users can input changes on any of the three parameters (Production, Price, Expenditure) and compares the result with the original data set.

Numa Hydrocarbon Fiscal is powered by IBM Cognos TM1 / IBM Planning Analytics.